

CONVINCING CONVERSATIONS

IS THIS COURSE FOR YOU?

Do you influence others? Is it important that you can? What happens if you can't?

When people around us don't accept our ideas, we are unable to perform to our potential. This can lead not only to frustration and dissatisfaction, but also a reduction in productivity. Multiply this effect by 20 or 100 personnel, and profits and morale suffer. When competition and industry pace are intense, your whole team need to be exceptional communicators.



COURSE DESCRIPTION

Convincing Conversations will explain what influence is, what effect it has and most importantly; *how* to be influential...every day. Learn the structure of a convincing conversation to create productive relationships that change outcomes.

COURSE OUTCOMES

- ✓ Understand how you relate to others
- ✓ Understand how to relate more effectively
- ✓ Learn how to have influential conversations
- ✓ Practice a process for consistent influence
- ✓ Consistently deliver the results you need

COURSE BENEFITS

- ✓ Increased productivity
- ✓ Faster decisions
- ✓ Better results
- ✓ Better morale
- ✓ Business growth



Resonate
COMMUNICATIONS COACHING

